

# Empowering Indigenous Ventures

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## Empowering Indigenous Ventures

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## NPC – A Proud Indigenous Community Owned Company



[Watch our video](#)

## NPC – The Journey

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- 100% owned by the Waanyi Aboriginal Corporation from NW Queensland
- 2003 - commenced business providing mining services to Century Mine through a JV
- 2006 – bought out JV partner meaning NPC 100% Waanyi owned
- 2012 – strengthened board and management to consider post Century Mine future
- 2013 – launched community business partnership model
- 2013 – first community partnership with Wiri peoples, Bowen Basin – CQPC
- 2014 – CQPC contracts to BMA for drilling services; multiple partnerships in place
- 2015 – commences delivering international development program for DFAT



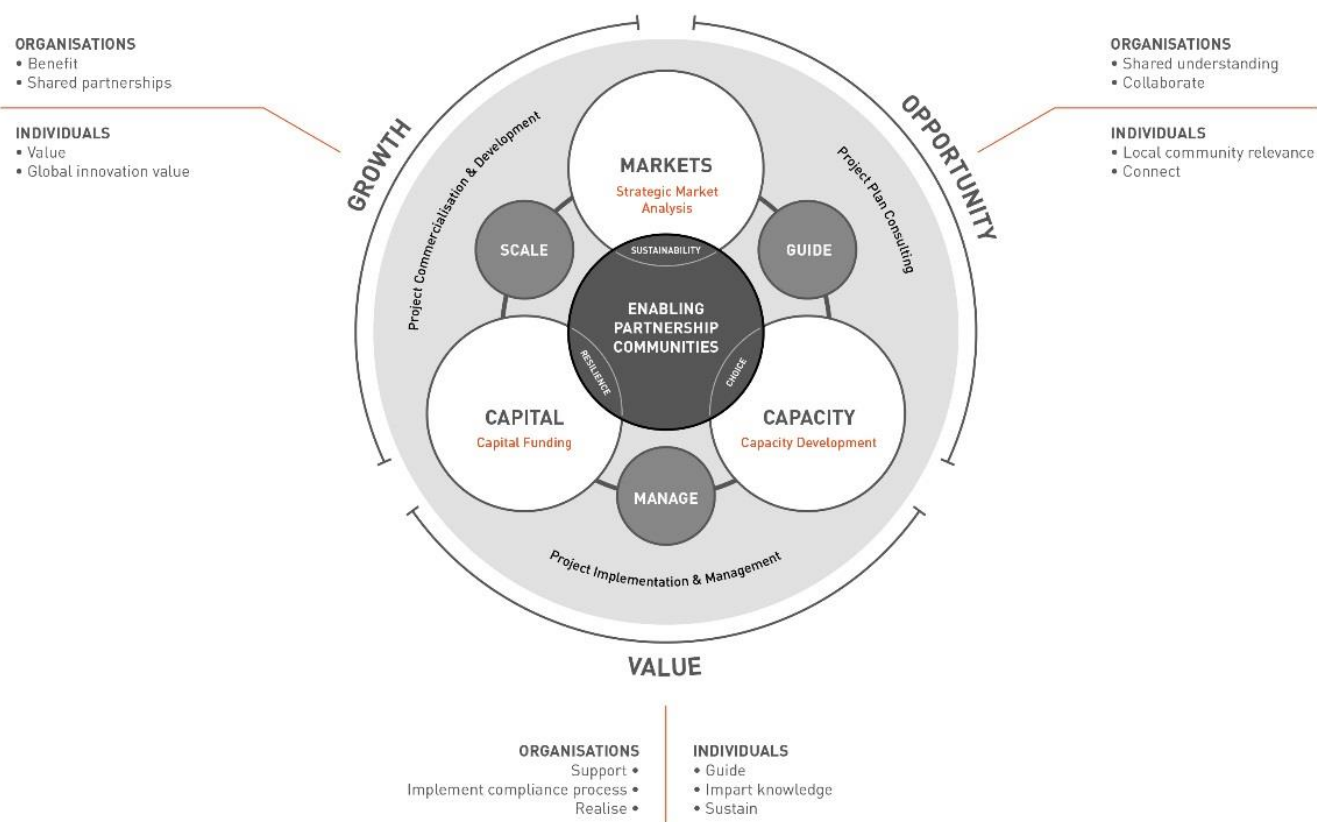
## NPC – The New Brand – We Enable Partnership Communities

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- As our company evolved, our name NPC (Northern Project Contracting) began to lose its meaning as an accurate description of who we are and how we want to be perceived. **We do more. We deliver more. We are more.**
- We don't just provide contract services to the mining industry anymore. We have grown into a national business with an international reach and markets.
- We have the expertise, experience and capacity to **enable** and facilitate successful business ventures.
- We establish valuable **partnerships** via our strong links to key industry, government and community stakeholders.
- We create strong commercial outcomes that deliver independence and sustainability to Indigenous **communities**.

## Our Methodology

METHODOLOGY: WHAT WE DO



## Case Study – Central Queensland Project Contracting (CQPC)





## Case Study – PNG Agribusiness





## Lizzy's Experience in Latin America

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Lizzy travelled to Chile, Bolivia and Peru at the invitation of the University of Queensland to discuss issues around Indigenous Peoples, Mining Projects and the Environment.

eNPC was used as a case study to provide context.

Key themes and questions that emerged:

- Industry and mining companies wanting to know how to engage with the native people
- What were the indigenous people of Australia doing differently
- Introduce us to eNPC to demonstrate how to engage
- The native people of Latin America asked how can eNPC help us
- The native people asked where can we start?

Small investments by the mining companies could make this a reality.

## Getting Started – Indigenous to Indigenous Engagement

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eNPC is an Australian Indigenous company – owned by Indigenous Waanyi families from north west Queensland

Successful engagement with the community is key to providing an enabling environment for members of those communities to prosper from our strategies. Shared experiences provide the backdrop for successful engagement:

- A shared common thread of values and beliefs of Indigenous identity
- An experience of hardships such as eviction from their lands, violence, exclusion and discrimination

The Waanyi people have experienced such hardships, with feelings of ill-treatment remaining to this day. Given this shared background and understanding, NPC is able to share its own stories and experiences which enable us to successfully engage with Indigenous people from other lands, whether in Australia or overseas.

## Getting Started – Facilitation – Connecting the Dots

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Facilitation of private sector development in communities is critical to assist develop the culture of business in a way that recognises the unique characteristics of the community

Some key attributes of facilitation include:

- Make an effort to know the community – respect and listen
- Collaborate with community – plan together and communicate regularly
- Promote a positive attitude towards the private sector – many people fear big business
- Don't do the work for the business – provide the tools of the trade
- Don't distort the market – don't use subsidies to compete – not sustainable
- Recognise not everyone will be an entrepreneur – employment is a great outcome
- Align stakeholders – reduces duplication and maximizes resources

### eNPC Empowers Indigenous Ventures through Facilitation



## Sharing and Learning from Experience

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Indigenous economic development should not just be a dream.

eNPC has been on a journey for the past 12 years. We have a very long way to go but we seek to share our experiences with other like minded Indigenous and developing communities. Share what has worked and what has not.

Our focus is on **partnering with communities**.

We seek to identify business opportunities with partner communities and then empowering those communities to realise their potential and capitalise on these opportunities.

We are committed to achieving successful outcomes and valuable returns for all stakeholders.

From one Indigenous community to another.

## Sharing and Learning from Experience

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The corporate sector has a significant role to play.

eNPC has proven that a remote Indigenous community of 1500 people can successfully participate in business providing **jobs** and **wealth** for residents.

We are successful because big business gave us a contract. This is critical.

We urge the communities of Latin America to talk to us; find out if we share the same values and can play a part in your own development.

We urge the Latin American Governments to encourage big business to do business with Indigenous communities.

It will improve their social license to operate.

But more importantly, it will **empower Indigenous ventures**.

Questions?



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